Renovation Proposal / Price Quote Offer

1. Company Information Field Details **Company Name** Phantoms of Hayat - Digital Tools & Energy **Efficiency Solutions** Street Address [Insert Your Full Address], Berlin, Germany **Quote Prepared By** [Your Name] Phone Number +49 [Your Phone Number] Fax Number [If Applicable] **Email Address** hello@phantomsofhayat.com 2. Quote Identification Field **Details Quote Number** Q-DECOR-2025-01 Date April 5, 2025 **Customer Account Number** [If Applicable] Valid Until May 5, 2025 (30 Days) 3. Customer Information Field Input **Contact Name Company Name** _____, Berlin, Germany Street Address **Phone Number Email Address**

4. Project Title

"SMART AESTHETICS: Biophilic & Low-Carbon Interior/Exterior Design Upgrade"

5. Description of Work

Phantoms of Hayat proposes a full interior and exterior decoration upgrade focused on using low-carbon, biophilic, and circular materials to enhance indoor comfort, reduce energy use, and improve occupant well-being.

The scope includes:

- Supply and installation of eco-friendly interior finishes (reclaimed wood, mycelium panels, recycled tiles)
- Application of solar-reflective paints to reduce cooling loads
- Installation of living walls and green façades
- Integration with Digital Twin platform for real-time thermal performance monitoring
- Gamified resident engagement tools to promote sustainable living

This upgrade will reduce building cooling needs by up to 15%, improve air quality, and align with SDG goals for sustainability and urban resilience.

6. Itemized Costs

| Product or Service | Quantity | Unit Price (€) | Amount (€) |
|---|-----------|----------------|------------|
| Reclaimed Wood Paneling | 300 sq.m | €40.00 | €12,000.00 |
| Mycelium Wall Panels | 200 sq.m | €50.00 | €10,000.00 |
| Solar-Reflective Paint Application | 500 sq.m | €15.00 | €7,500.00 |
| Living Wall Installation | 4 units | €2,000.00 | €8,000.00 |
| Green Façade System | 1 system | €6,000.00 | €6,000.00 |
| Digital Twin Modeling & BIM Integration | 1 system | €10,000.00 | €10,000.00 |
| Resident Engagement App Development | 1 app | €5,000.00 | €5,000.00 |
| Monthly Monitoring & Support (Year 1) | 12 months | €500/month | €6,000.00 |

| Subtotal | €64,500.00 |
|-------------|------------|
| VAT (19%) | €12,255.00 |
| Total Quote | €76,755.00 |

⚠ Note: This quote is valid until May 5, 2025, and assumes standard working conditions. Additional work or changes may affect the final price.

7. Payment Terms

- 30% deposit upon contract signing
- 40% mid-project milestone
- 30% final payment after delivery and approval Accepted Methods: Bank Transfer, Credit Card

Late Fees: 2% interest per month on overdue balances

8. Implementation Timeline

| Phase | Activity | Start Date | End Date |
|---------|------------------------------|------------|----------|
| Phase 1 | Assessment & Design | [Date] | [Date] |
| Phase 2 | Material Procurement | [Date] | [Date] |
| Phase 3 | Installation | [Date] | [Date] |
| Phase 4 | DT Integration & Testing | [Date] | [Date] |
| Phase 5 | Go Live & Ongoing Support | [Date] | [Date] |

9. Scope of Work

| Task | Description | Responsible Party |
|--------------------------------|---|-------------------|
| Material Supply & Installation | All eco-decor materials delivered and installed | Phantoms of Hayat |
| DT Platform Setup | Real-time data tracking of thermal performance | Phantoms of Hayat |
| App Development | Build and launch gamified mobile app | Phantoms of Hayat |

10. Customer Signature

Please review the quote above and return the signed copy to hello@phantomsofhayat.com by May 5, 2025, if you wish to proceed.

| We look forward to helping you environments. | u create more sustainable, efficient, and engaging living |
|--|---|
| [Name] | , [Role] |
| [Name] | , [Role] |
| [Name] | , [Role] |

11. Terms and Conditions

- 1. All prices are exclusive of VAT unless stated otherwise
- 2. Client agrees to provide access to building systems and infrastructure
- 3. Phantoms of Hayat reserves the right to adjust timelines due to unforeseen delays
- 4. Warranties apply only to hardware components (standard 12-month coverage)
- 5. Data privacy compliance with GDPR ensured
- 6. Termination clause: 30 days written notice